

# Essilor® Stellest®

## Operations Guide

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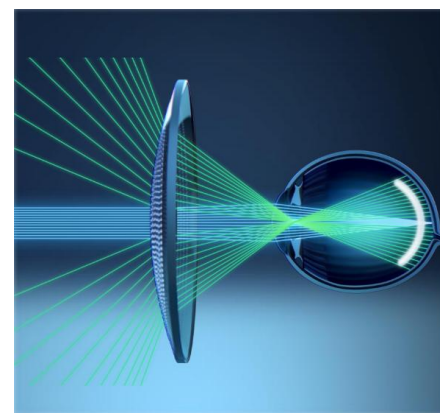
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## Stellest® lenses are Essilor®'s game-changing innovation to slow down myopia progression in children.

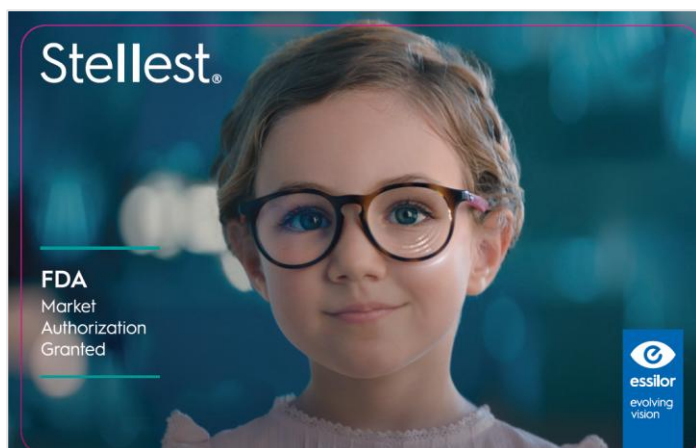
Stellest® is more than a product launch. It's a way to engage young customers now and build long-term loyalty – while also retaining their parents.

Powered by H.A.L.T.\* technology, the light rays pass through 1021 highly aspherical lenslets. This creates a volume of myopic defocus in front of the retina and follows its shape, which acts as a signal to slow down eye elongation.



## How do Stellest® lenses control myopia progression?

- **Peripheral myopic defocus:** These lenslets bend peripheral light differently than a standard lens. Instead of focusing behind the retina, the light is shifted to focus slightly in front of the peripheral retina.
- **Signal to the eye:** This "peripheral myopic defocus" acts as a signal that tells the eye to slow down its growth, which is the primary cause of myopia progression.
- **Clear central vision:** A clear, 9mm central zone of the lens provides sharp, single-vision correction for distance and near vision, with spaces between the lenslet rings allowing for clear vision when moving the eyes.
- **Clear appearance:** The lenslets are invisible, so the glasses look and feel like standard prescription lenses, and most children adapt to them quickly



## Learn more on Leonardo!

- [Essilor® Stellest® Lenses](#)
- [Essilor® Stellest® For Pediatric Myopia](#)
- [Essilor® Stellest® Lenses For Dispensers](#)
- [Essilor Stellest Spectacle Lenses](#)
- [Essilor Stellest One Pager & Factsheet](#)
- [Essilor Stellest Practitioner IFU](#)

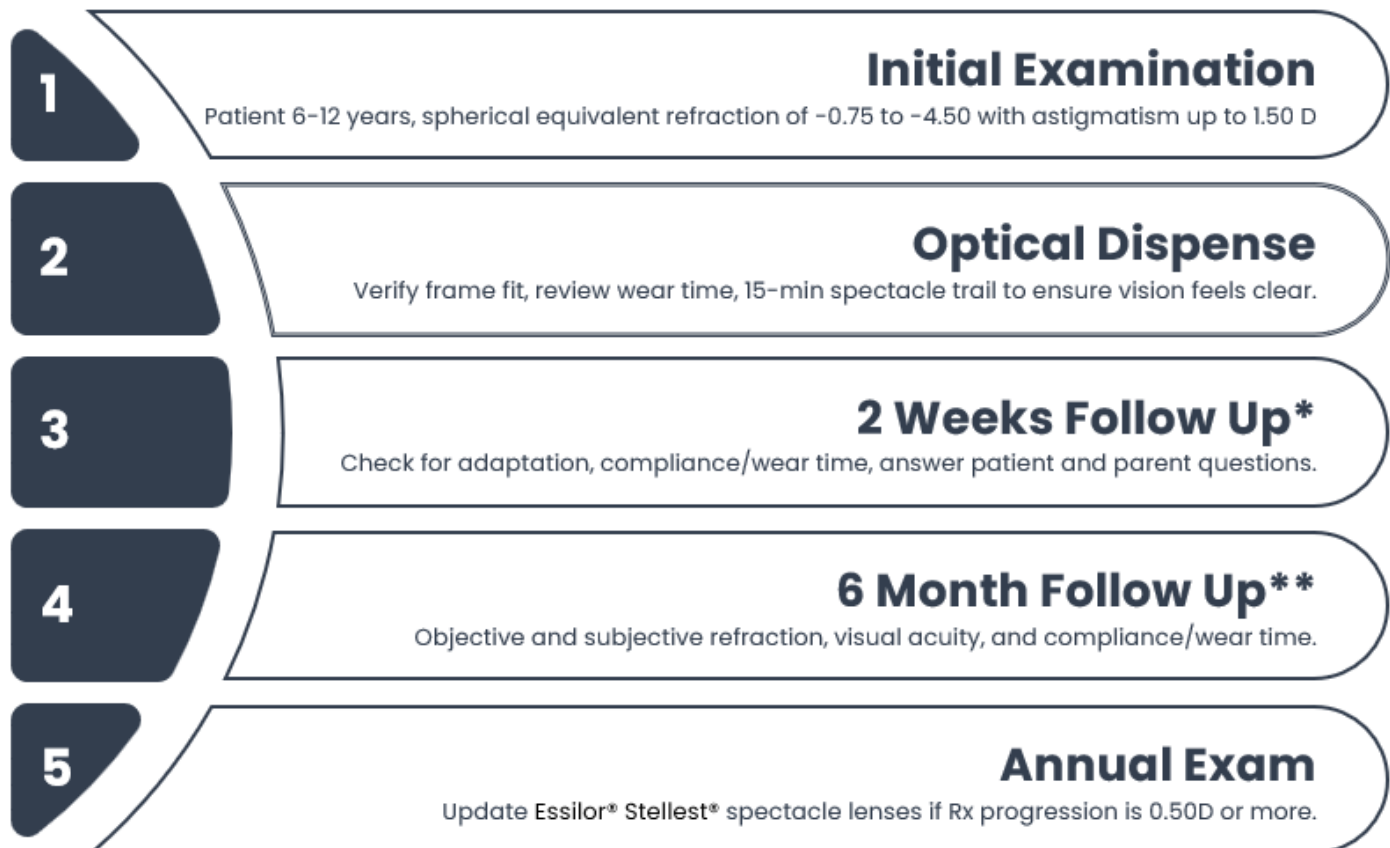
Doctors and staff can direct any questions around the product, use, or technical attributes to the Medical Affairs Portal – <https://medicalaffairs.essilorusa.com>

- Requires only a valid email address to create an account
- Ideal for non-customers or quick access (14-day response buffer)



**The Essilor® Stellest® spectacle lens can be prescribed by eyecare professionals when myopia management is indicated.**

- The Essilor® Stellest® spectacle lens is indicated for the correction of myopia with and without astigmatism and for slowing the progression of myopia in children with non-diseased eyes, who, at the initiation of treatment, are aged 6–12 years and have a spherical equivalent refraction of  $-0.75$  D to  $-4.50$  D, and with astigmatism up to  $1.50$  D.
- Initial patient evaluation should include taking the patient's history, entrance testing, assessment of refractive status, and examination of both external and internal ocular structures. Additional tests can be performed as indicated for each patient, including but not limited to cycloplegic refraction and axial length measurement.
- Parental cooperation and informed consent are important. Patient compliance is essential to success.



\*2 Week Follow Up – extension of the initial exam and prescription, scheduled like a CL 2-week FU/do not block exam slot, work into exam flow.

\*\*6 Month Follow Up – Doctor to decide Myopia Management Professional Fee (at time of initial exam), Refraction Fee, or included as part of the program.

Note: Axial length measurement is the Gold Standard in Myopia Management but not available in all clinics. A-Scans are not required to fit the lenses, and Rx alone can measure the success.



## Celebrate the Lens Technology (Soundbites)

- Stellest® is our newest lens FDA authorization to help slow the progression of near sightedness in children.
- Many children have trouble seeing far away and Stellest®, which was recently approved by the FDA, has been proven to slow down that progression. Our doctor and optician can share more and if its right for your child.
- Children with myopia (who need correction to see distance), as they age, that correction progresses. Stellest® is designed with over 1,000 tiny, invisible circles which allows the child to see clearly through the center of the lens. The peripheral design will help slow down the progression. This lens will not eliminate the need for correction, but it has been proven to slow down the progression. The doctor would love to talk to you more about the technology and see if your child is a candidate for Stellest® lenses.

## Showcase Stellest® to the Patient and Parent



**Demo Tool** – Designed for the doctor to demonstrate how Stellest® works and how the lens will appear inside their glasses.

- Use a light source, such as a phone's light, to illuminate the lenslets.
- This will reassure the patient that the lenslets are not visible unless light is used directly on the lens.



**Lens Simulator** – Optical team member will continue the conversation with the Lens Simulator and bring the technology to life.

- The simulation includes improved educational and technological content (Myopia and Stellest® Modules).
- Engaging visuals for both Myopia Correction and Slowing Myopia Progression.



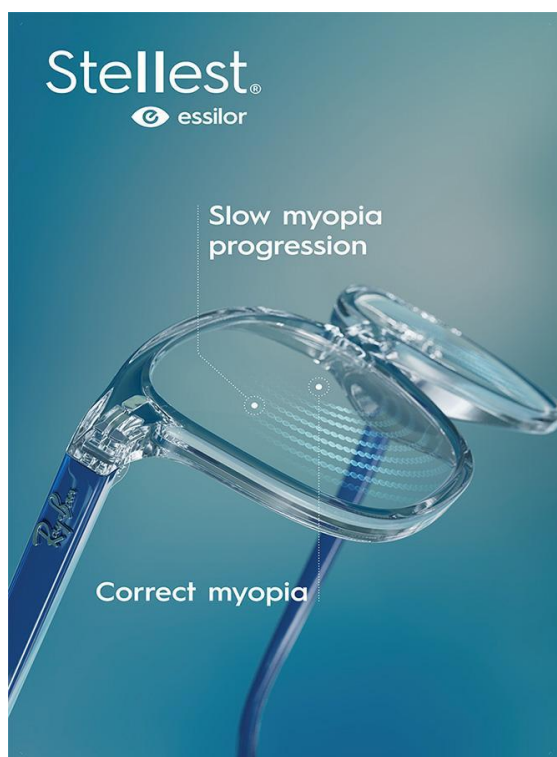
**Stellest® Brochure** – Disperse the brochure to patients interested in the Stellest® product.

*Note, for patients who purchase Stellest® they will receive the Passport Book during Optical Dispense. See details on [page 10](#) in this guide.*

**Essilor® Stellest®** lens technology is priced competitively in the market based on technology and value to the patient. It's an investment in vision care.

	Retail Price	EyeMed	Other Insurances
<b>Stellest® SV Lens (Poly, Crizal EasyPro)</b>	\$450	Yes	Coming Soon
<b>Promotion</b>	50% Off Frame with Lens Purchase	No	No
<b>Out of Pocket</b>	\$450 + 50% Off Eligible Frames	Average MOOP is \$291, varies by plan coverage	Will Vary By Carrier

*Essilor® Stellest® Lens are eligible for Eyewear Protection Program (EPP).*



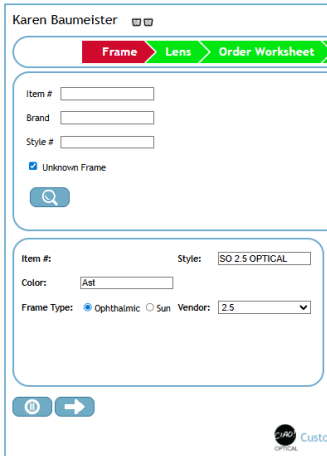


## Essilor® Stellest® Lens Replacement Policy

We offer a one-time, no-charge replacement of Essilor® Stellest® lenses if, at the six-month follow-up, the prescribing doctor determines **a change in prescription of 0.50 D or worse from the initial prescription.**

### To qualify:

- The follow-up exam should occur around six (6) months after dispensing (within one month flexibility).
- The replacement order must be placed within nine (9) months of the original order date.
- This benefit applies only to prescription changes related to myopia progression and does not cover lost, damaged, or non-defective lenses.
- Limited to one replacement per patient.

Order Type	How to Order in Ciao! Optical
<b>Complete Pair</b> – Frame available at RxO	<p><b>No entry change required; tender as normal.</b></p>  <p><i>Special Processing Type</i> This order requires Outside Processing and has been set to Central Lab provides Frame. Hold the frame in the tray until the order is received from the Central Lab.</p> <p><i>Will show as Complete – Central Manufacturing Provides Frame on the Order Completion screen in Ciao! Optical.</i></p>
<b>Complete Pair</b> – Frame Not available at RxO	<p><b>Entry change required. Follow below steps to work around the frame not being available for the Complete Pair order.</b></p>  <p><i>Special Processing Type</i> Code 3118968 STELLEST NOT AVAILABLE AS UNCUT/LENS ONLY</p> <p><i>Will show error message STELLEST NOT AVAILABLE AS UNCUT/LENS ONLY</i></p> <ul style="list-style-type: none"> <li>• The frame can be tendered as a Frame Only sale first.</li> <li>• A new order can then be placed using that frame as a POF, <b>see Lens Only process below for details.</b></li> <li>• Since the complete pair purchase will be broken into Frame Only and Lens Only purchases, use <b>code X</b> to apply 50% Off the frame.</li> </ul>
<b>Lens Only</b> – POF (Store Sends Frame)	<p><b>You MUST send frame for manufacturing at RxO. Ensure accurate frame measurements when entering a POF.</b></p> <ul style="list-style-type: none"> <li>• Begin a Lens Only (no frame) sale in Ciao!</li> <li>• Select <b>Unknown Frame</b> – this is the critical step</li> <li>• Select <b>Ophthalmic</b> and <b>Vendor 2.5</b></li> </ul>  <ul style="list-style-type: none"> <li>• Proceed as normal for the remainder of the order, ensuring all appropriate measurements are added.</li> </ul>



**All Stellest® lens orders must be ordered as Complete or Store Sends Frame:**

- In LPA, you will transmit the order and ship the frame if directed.
- For Store Sends Frame, reference Order Tracker for specific lab address for shipping.
- [Manufacturing 2 week promise time.](#)

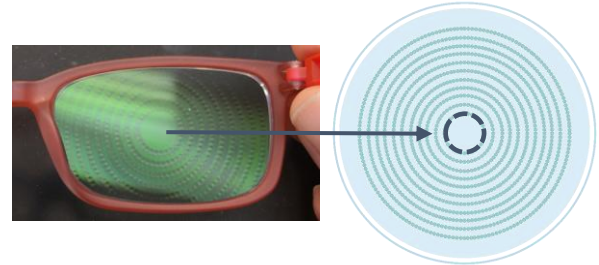
<b>Power Range</b>	SPH 0.00; -10.00 CYL 0.00; -4.00
<b>Coating</b>	Crizal Easy Pro
<b>Material</b>	1.59 Polycarbonate
<b>UV Cut Off</b>	100% UV Protection

Special Processing Type	How to Order in Lab Processing	Applicable For
Outside Processing – Central Manufacturing Provides	No processing change required; transmit order as Complete – Central Manufacturing Provides Frame	Complete Pair Sales & Complete Pair Exchanges
Outside Processing – Store Sends Frame	No processing change required; transmits as Store Sends Frame	Frame unavailable through Central Manufacturing, Customer Own Frame, Lens Only exchange, Stellest Lens Warranty exchange
Outside Processing – Lens Only – Uncut or Cut & Edge	You MUST change the processing for this order to Store Sends Frame	All sales/exchange types



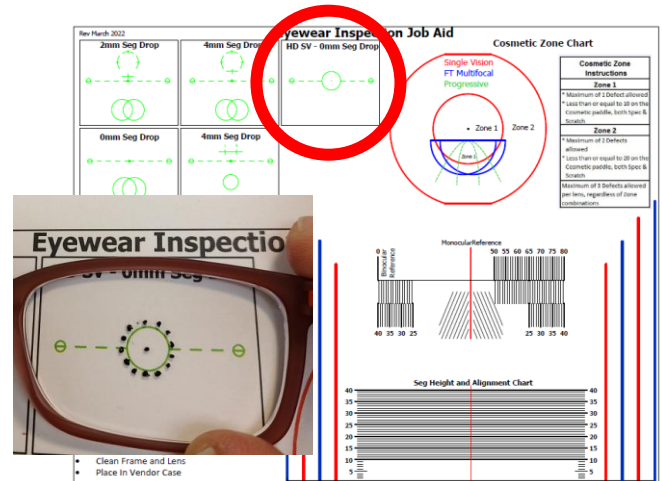
**Stellest® lenses will always arrive from Central Manufacturing as a complete pair, never lenses only (frames required for manufacturing).**

- 1 Start by locating the center lenslet from the back of the lens. Use the overhead light and black background to create contrast as you angle the frame until you can clearly see the center ring and then dot along the edge.



- 2 Once the center ring is dotted utilize Eyewear Inspection Job Aid to **mark the center dot by using the HD SV 0 mm seg drop**.

The dotted ring is just slightly larger than the circle on the job aid so it will line up just on the inside. This center reference point is what you will use to center in the lensometer reticle for inspection.



- 3 Place the lens in the lensometer using the center dot as reference.



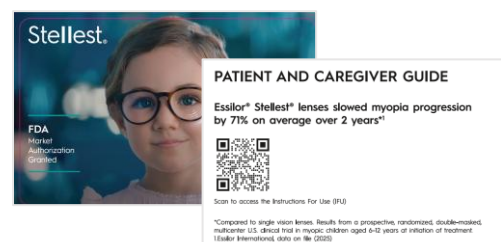
- 4 Before clamping verify with inker pen that the lens is truly centered.



- 5 Once verified clamp the lens and continue inspection checking:

- ✓ Power
- ✓ Axis
- ✓ Prism
- ✓ PD
- ✓ OC

- 6 Include the IFU Card with every Stellest® order for patient dispense.



During the initial dispense, it is recommended the patient completes the **15-Minutue Spectacle Trial** within the office to ensure the vision feel clear (i.e., reding, walking).

**During 15-Minute Spectacle Trial complete the following with the patient and parent:**

- Verify Frame fit and check and/or complete frame adjustments.
- Adaptation period up can take up to 1 week.
- Review the recommended wear schedule – minimum of 10 hours per day, at least 6 days per week.
- Schedule the 2 week Follow Up with the Doctor (extension of the initial exam and prescription, scheduled like a CL 2-week FU/do not block exam slot, work into exam flow).

**Stellest® Optical Dispense Tools** (provide to every Stellest® patient and/or parent)



**Stellest® Passport** – Drive myopia management and reinforce that Stellest® is a Myopia treatment plan.

- For patients who purchase Stellest®, ensure the passport book is dispersed and filled in with the correct prescription at dispense.
- Remind the parent to keep the passport in a safe place and bring back on any future visit.



**Stellest® Instructions For Use Card**

- The QR Code will link to the Patient and Caregiver Guide that includes information about Myopia Management, Stellest® Recommendations, and Clinical Study information.
- A digital copy of this can also be found in Toolkit > Documents > Stellest > Stellest Professional Fitting and Information Guide.

**Stellest® Lens Care**

- Do not use any chemical incompatible with polycarbonate, such as acetone, ether, ammonia or trichloroethylene.
- The best cleaning solution is gentle dishwashing liquid/detergent and water. Advise patients/parents to follow these easy steps:
  1. Run the glasses under lukewarm or cool water (avoid hot water).
  2. Apply a drop of gentle dishwashing liquid/detergent on your fingers and lather the lenses, frames and earpieces.
  3. Rinse with lukewarm or cool water and dry with a soft, clean cloth.